

HAWKS LANDING HOMEOWNERS ASSOCIATION

| <i>CASH IN-FLOW'S and USAGE</i> | | | \$ | % |
|----------------------------------|-----------------------|-----------------------|-----------------------|------------------|
| <u>CASH IN-FLOW</u> | <u>ACTUAL</u> | <u>BUDGET</u> | <u>DELTA</u> | <u>DELTA</u> |
| | <u>2008</u> | <u>2008</u> | <u>BUDGET to</u> | <u>BUDGET to</u> |
| | <u>2008</u> | <u>2008</u> | <u>ACTUAL</u> | <u>ACTUAL</u> |
| Net Annual Dues Collected | \$ 53,714.72 | \$ 53,620.00 | \$ 94.72 | 0.18% |
| Interest Earned | \$ 2,987.54 | \$ 5,500.00 | \$ (2,512.46) | -45.68% |
| <i>Total Cash In-Flow</i> | <u>\$ 56,702.26</u> | <u>\$ 59,120.00</u> | <u>\$ (2,417.74)</u> | <u>-4.09%</u> |
| <u>CASH USAGE</u> | | | | |
| Copying Fees | \$ 1,325.77 | \$ 1,500.00 | \$ 174.23 | 13.14% |
| Accounting/Audit | \$ 477.50 | \$ 1,200.00 | \$ 722.50 | 151.31% |
| Postage | \$ 1,288.93 | \$ 2,000.00 | \$ 711.07 | 55.17% |
| HLHA Board Payment | \$ 6,750.00 | \$ 6,000.00 | \$ (750.00) | -11.11% |
| Insurance | \$ 2,365.00 | \$ 1,900.00 | \$ (465.00) | -19.66% |
| Administrative Labor | \$ 5,140.00 | \$ 5,000.00 | \$ (140.00) | -2.72% |
| Legal | \$ 59,926.46 | \$ 30,000.00 | \$ (29,926.46) | -49.94% |
| Office Supplies | \$ 276.92 | \$ 1,000.00 | \$ 723.08 | 261.12% |
| Snow Removal | \$ 10,110.00 | \$ 6,000.00 | \$ (4,110.00) | -40.65% |
| Landscaping Maintenance & Mowing | \$ 17,260.32 | \$ 25,000.00 | \$ 7,739.68 | 44.84% |
| Tax/Property | \$ 156.48 | \$ 500.00 | \$ 343.52 | 219.53% |
| Other Tax/Municipal Payments | \$ 10.00 | \$ 500.00 | \$ 490.00 | 4900.00% |
| Water/Utility | \$ 153.37 | \$ - | \$ (153.37) | -100.00% |
| Parking | \$ 4.00 | \$ - | \$ - | - |
| Postal Box Rental | \$ 52.00 | \$ - | \$ (52.00) | -100.00% |
| Website | \$ 239.40 | \$ 500.00 | \$ 260.60 | 108.86% |
| <i>Subtotal Cash Usage</i> | <u>\$ 105,536.15</u> | <u>\$ 81,100.00</u> | <u>\$ (24,436.15)</u> | <u>-23.15%</u> |
| 2009 Project(s): | | | | |
| Stone work/Entrance Signage | \$ - | \$ 10,000.00 | \$ 10,000.00 | 100.00% |
| <i>Total Cash Usage</i> | <u>\$ 105,536.15</u> | <u>\$ 91,100.00</u> | <u>\$ (14,436.15)</u> | <u>-13.68%</u> |
| Overall Net Cash Position | <u>\$ (48,833.89)</u> | <u>\$ (31,980.00)</u> | <u>\$ (16,853.89)</u> | <u>-34.51%</u> |

| <i>CASH ACCOUNT BALANCES</i> | | | \$ | % |
|------------------------------|------------------------|------------------------|-----------------------|----------------------|
| <u>ACCOUNT</u> | <u>As of:</u> | <u>As of:</u> | <u>Delta</u> | <u>Delta</u> |
| | <u>Dec. 31st, 2008</u> | <u>Dec. 31st, 2007</u> | <u>2008 vs. 2007</u> | <u>2008 vs. 2007</u> |
| HLHA CHECKING ACCOUNT | \$ 10,597.15 | \$ 8,510.27 | \$ 2,086.88 | 24.52% |
| MONEY MARKET ACCOUNT | \$ 104,506.63 | \$ 156,070.76 | \$ (51,564.13) | -33.04% |
| SUB TOTAL BANK ACCOUNTS | <u>\$ 115,103.78</u> | <u>\$ 164,581.03</u> | <u>\$ (49,477.25)</u> | <u>-30.06%</u> |
| SOCIAL COMMITTEE FUNDS | \$ 1,083.16 | \$ 2,756.42 | \$ (1,673.26) | -60.70% |
| SUBTOTAL SOCIAL COMMITTEE | <u>\$ 1,083.16</u> | <u>\$ 2,756.42</u> | <u>\$ (1,673.26)</u> | <u>-60.70%</u> |
| OVERALL CASH POSITION | <u>\$ 116,186.94</u> | <u>\$ 167,337.45</u> | <u>\$ (51,150.51)</u> | <u>-30.57%</u> |

1/10/2009

Peter T. Sorce Date
HLHA Treasurer